

Job Opportunities

If you wish to express an interest in any vacancy then please forward your CV with current remuneration details and availability to jobs@3d-consultancy.com

Technical Sales Manager

Based in South Northamptonshire we require an experienced sales engineer to assist develop, and to lead, the implementation of customer development activities. As a young company, in an exciting and rapidly growing market, there is significant opportunity to make a major impact, develop and grow with the business, and be remunerated for success.

Skills

The successful candidate will be able to demonstrate a sound understanding of mechanical engineering principles, and have a successful track record selling to, and providing technical support to, engineering led companies. Some experience in developing solutions pre-sale will be beneficial. Knowledge of 3D printing and rapid prototyping, will be an advantage.

Candidates should have excellent communication skills and be able to create and make written and verbal presentations to clients. Candidates should be able to explain the technical properties of engineered products to non-technical staff and clients. Excellent people skills is essential and candidates should be able to operate within the engineering team, and with the senior management of clients in other functional areas.

Candidates should be capable of collaborating with teams of experts to identify customers' needs, and provide input on product design, they should have good general business skills, and commercial awareness.

Candidates should be able demonstrate how they have been successful in building a profitable, growing and sustainable customer base.

Candidates should be willing and able to travel within the UK, although most customers are expected to be in the Midlands and South east of England.

Qualifications

Successful candidates are likely to have a mechanical engineering degree. A recognised business qualification would also be an advantage. Candidates should be able to demonstrate how they have kept up-to-date with the latest standards and requirements in their areas of expertise.

Remuneration

A competitive upper quartile remuneration package is available.

About us

Please visit our website at <https://3d-consultancy.com/>